

# WHY ARAMARK? K-12 FACILITIES MANAGEMENT

## Who is Aramark?

Aramark is the largest provider of K-12 integrated facilities management in North America. We serve the custodial, operations, groundskeeping and engineering needs of more than 100 K-12 schools, helping create safe and clean environments where students can succeed. Our approach provides K-12 administrators with peace of mind that their most valuable assets—both physical and human—are taken care of and protected.

### What makes Aramark different?

We go above and beyond just facility maintenance by combining both the science and art of maintaining cleaner and safer learning spaces. Our uniquely designed facilities services, investment in modern technology and focus on staff training ensure you receive the cleanest and safest classrooms, hallways, gymnasiums and dining areas for your students and staff. We also focus on your bottom line—delivering performance measurements that ensure we meet and exceed your expectations while optimizing your resources. In short, we help make your school the best it can be, so you can focus on what matters most—student achievement.

**ARAMARK'S 50 YEARS OF EXPERIENCE IN FACILITIES MANAGEMENT  
BRINGS YOUR SCHOOLS SIGNIFICANT ADVANTAGES:**

### ACCESS TO INNOVATION

As a winner of 65 industry awards for excellence and innovation, Aramark fully understands the rapid pace of technological change in facilities management (FM). Technology and the Internet of Things (IoT) are changing the way school buildings are managed and services are delivered. We recognize that access to innovation will become critical as schools face changing regulations, fewer resources, and increasing community demands for school cleanliness and safety. Partnering with Aramark offers your schools access to a dedicated R&D team that proactively stays current with the latest developments in facilities management and the best practices that are delivering optimum results in today's K-12 schools.

### STRATEGIC PARTNERSHIPS

Our strategic relationships with industry-leading technology and equipment partners serve as a valued extension of our internal R&D efforts. Essential in an environment where technology changes every 12 months, these partnerships accelerate our ability to respond to market changes and to deploy innovations in a timely manner. Well beyond "vendor" relationships, we collaborate with our partners to co-develop and bring industry innovations to perform our jobs at the highest levels of performance and efficiency.

By 2030 **500 billion devices**  
will be connected to the internet.

## BROAD PORTFOLIO OF OPERATING SERVICES

When you partner with Aramark, you gain immediate access to every service K-12 schools require from facilities management partners, including cleaning, maintenance, landscaping, energy and support services. Having a single-source provider streamlines your workload, freeing your team to focus on education while we keep your environment clean, safe, operational and looking great. We don't just keep your school clean, we also keep it safe and healthy. With our innovative cleaning technologies, we create healthy environments that reduce our school's environmental footprint while reducing cost.

Through our maintenance expertise, we use state-of-the-art technology to work smarter and more efficiently. Our proactive and predictive approach to maintenance needs reduces your costs, avoids unplanned repairs, lowers energy consumption and increases asset life. We also maintain and preserve your landscaping, athletic fields, trees, turf and shrubs, creating inviting, visually appealing and safe school grounds.

**53%** of skilled labor is over the age of 50.

## PROFESSIONAL DEVELOPMENT FOR MODERN FACILITIES CHALLENGES

The current skilled labor shortage continues to challenge organizations to find and retain talented facility staff. Simultaneously, the exponential growth and adoption of new technologies in facilities are changing skill set requirements for the future. Aramark is committed to professional development that can help attract and retain top talent for our clients. Through our **College of Facilities Management**, our experts receive consistent training in the latest best practices required to maintain K-12 environments. Our extensive curriculum provides staff with professional certifications from both Aramark and other recognized industry organizations.

Buildings are revitalized every **40 YEARS**

BUT

Technology changes every **12 MONTHS**

## UNIQUE IN-HOUSE ENGINEERING AND ASSET SOLUTIONS GROUP

Along with day-to-day facilities management, we provide a suite of technical services on an as-needed basis. Our Engineering and Assets Solutions team consists of more than 100 professional engineers, certified energy managers, LEED-accredited professionals, certified commissioning experts, registered architects, project managers, building system operators and financial managers. This group develops solutions to your most complex operating, capital management and planning challenges. Aramark's engineering solutions team includes expertise in all building systems and can provide access to highly specialized services on an as-needed basis. In this way, our experts become a cost-effective extension to your existing maintenance team—and a single source for all your technical needs.

We collaborate with you to assess current building conditions and develop financially sensitive strategies to address deferred maintenance or any future building, remodeling or reengineering projects. Our commissioning services ensure that your existing building systems work as intended and deliver the performance expected. Finally, our project management expertise ensures the planning, design, construction and turnover of new or renovated projects is on time, on budget and meets your expectations.

Find out if Aramark is right for your school district.

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